

Ceramic Tile And Stone Consultants and Catalina Research Presents...

CABINET AND COUNTERTOP INDUSTRY CR073:

Catalina Market Analysis: Released September 2011

Catalina Research announces the release of our 149-page Catalina Market Analysis on Cabinets and Countertops. This fact-filled report provides the action-oriented executive with up-to-date information on kitchen cabinets, bathroom vanities, other cabinetwork, plastic laminated countertops, solid surface materials, dimension and engineered stone countertops, and other countertop materials. Each page will assist the cabinetwork and countertop executive exploit new product trends, improve plant efficiency, strengthen distribution, penetrate end-use markets, and plan for 2012 and beyond.

Catalina Market Analysis Reports contain the timely data that allows users to evaluate market size, growth potential, end-use markets, regional and state retail sales, plant profitability, company market shares, and the competitive environment. So turn to a Catalina Market Analysis Report when developing strategies to take advantage of the sales opportunities in stock, semi-custom, and custom cabinetwork; shifting countertop material usage; changing distribution channels; and growing end-use markets.

The table of contents shows the significant data and information included in this report. Each section is summarized to clearly point to the pertinent industry trends. Look it over, fill out the order form, and receive your Catalina Market Analysis promptly. You will find it a valuable planning tool.

SUBJECT MATTER

1. U.S. CABINETWORK AND COUNTERTOP INDUSTRY TRENDS (1987-2016)

- Executive summary
- Cabinet and countertop sales
- Stock line, semi-custom & custom cabinet shipments
- Installed value of cabinets/countertops

2. CABINETWORK SHIPMENTS AND IMPORTS (1987-2016)

- Shipments of stock line and custom kitchen cabinets
- Shipments of wood and plastic laminated kitchen cabinets
- Custom kitchen cabinet shipments by wholesale and retail manufacturers

3. COUNTERTOP SHIPMENTS AND PRICE TRENDS (1987-2016)

- Plastic laminate countertop shipments
- Shipments of plastic laminate kitchen cabinet
 Imports of guartz slabs for countertops and bathroom vanity tops
- Shipments of solid surface materials

- · Growth analysis of new residential, residential remodeling, and nonresidential markets
- Cabinetwork price trends
- Stock line & custom vanity shipments
- Quantity kitchen cabinet & vanity sales
- Cabinetwork average prices
- Kitchen cabinet imports by major country of origin
- Stone countertop shipments
- and by major country of origin

CTbrochureDec2015ltrHd.doc

· Quartz slab countertop import prices

4. CABINETWORK END-USE MARKETS AND DISTRIBUTION CHANNELS (1987-2011)

9/2/2015

Page 1 of 2

Forensic Failure Investigations • Expert Witness • Quality Control • Testing • Training



Ceramic Tile And Stone Consultants, Inc. P.O. Box 965 Jamul, CA 91935-0965 www.CTaSC.com

tel: 866-669-1550; fax: 619-669-2968; Email: Info@CTaSC.com

- Purchases by residential and nonresidential; new and remodeling markets
- Cabinetwork purchases per new single-family
 Retail sales by region and state home and multi-family housing unit
- Kitchen cabinet purchases by mobile home & prefabricated building plants
- Exports by major country of destination

5. NEW AND REMODELED RESIDENTIAL KITCHENS AND BATHROOMS (1995-2011)

- New and replacement residential kitchens and bathrooms
- New kitchens and bathrooms by type of housing unit

6. FACTORS AFFECTING DEMAND (1987-2011)

- Building construction spending
- Spending by building type
- Housing completions and resales
- Housing starts, permits, and factory-built housing/home sales by price
- Housing demand by region and state
- Nonresidential building construction spending by region
- - Pavroll and material costs
 - Material inputs and price trends
 - Cabinet door shipments
 - Number of industry plants
 - Top manufacturer brands, products & plants
 - Plant data by facility employee-size
 - Industry concentration ratios

home centers & other retailers

Cabinetwork and countertop sales by

- Regional & state sales by channel
- Home Depot/Lowe's/IKEA sales/share
- Retail outlets by channel by state
- Top U.S. homebuilders
- Bathrooms per new housing unit by
 - type of housing unit and region
 - Do-It-Yourself remodeling jobs
 - Remodeling jobs by region
 - Bathrooms per existing housing unit
 - Household demographics
 - Mortgage rates and personal income
 - Recreation vehicle shipments
 - Building material dealer sales
 - Hotel/motel rooms & new construction

7. PLANT COST STRUCTURE AND THE COMPETITIVE ENVIRONMENT (1987-2011)

- Capital expenditures
 - Labor productivity indicators
 - Number of plants by state
 - Share of market for the top 10 cabinetmakers
 - · Sales and profit trends for six manufacturers

A complete table of contents is available at www.CTaSC.com.

About Catalina Research Inc:

Catalina Research offers a wealth of knowledge and experience in assisting action oriented executives in uncovering industry intelligence. Our research director, Stuart Hirschhorn, researched construction material, building equipment, and related industries for over three decades. Catalina Research provides the most in depth, up-to-date, and insightful data on construction materials and building equipment markets. Catalina Reports include pertinent information from government agencies, proprietary research sources, and competitor intelligence. Catalina has relationships with leading business associations and trade publications to deliver the most insightful industry intelligence. Catalina is also a founding member of the Floor Covering Institute.

PO Box 965 • Jamul • CA • 91935-0965 • 866-669-1550 • Fax: 619-669-2968 • Email: info@CTaSC.com • www.CTaSC.com

9/2/2015							Page 2 of 2							CTbrochureDec2015ltrHd.do						.doc	

Forensic Failure Investigations

Expert Witness

Quality Control

Testing

Training